## **Boone County Children's Services Fund**

## Purchase of Service Contracts for Proposal (RFP) #34-18JUL19

## **Developing Unit of Service Rate**

Conduct a time and resource study for each service and assign an overall cost to each service. Divide the overall cost by the anticipated number of units to be delivered.

## **EXAMPLE**

**SERVICE:** Case Management

**UNIT MEASUREMENT: 15 minutes** 

**PROGRAM EXPENSES:** 

3 staff x .25 FTE= \$40,000

Materials = \$500

Indirect Expenses = \$6,000\* (rent, telephone, utilities, human resources, etc.)

**TOTAL PROGRAM EXPENSES:** \$46,500

**TOTAL # OF ANTICIPATED UNITS: 4,000** 

**TOTAL # OF UNDUPLICATED INDIVIDUALS TO BE SERVED: 200** 

**UNIT OF SERVICE RATE:** \$46,500 ÷4,000 = \$11.63/15 minutes

<sup>\*</sup>Please review the Boone County Children's Services Board Funding Policy that states that Indirect Expenses must be limited to a maximum of 15% of salary expenses only and does not include benefits.